

JASON DICKEN

Applied AI Builder | Restaurant Technology Founder

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SUMMARY

Applied AI builder and restaurant founder with more than 15 years of ownership experience. Translates operating needs into specifications, workflows, and production applications using AI coding agents. Shipped an AI-enabled sales and support CRM in about seven weeks with approximately 20 agents and human approval for every customer-facing communication. U.S. Marine Corps veteran.

APPLIED AI AND RESTAURANT TECHNOLOGY

Cobblestone Restaurant Solutions

June 2025 - Present

Founder and Product Builder | Evansville, IN

Cobblestone CRM

- Designed and shipped an AI-enabled sales and support CRM in about seven weeks using Claude Code and Python/FastAPI; the production system includes 315 API endpoints and 51 database tables.
- Developed approximately 20 agents for lead qualification, follow-up, proposals, research, sales coaching, and data cleanup; eight run daily and produce automated briefings.
- Required human approval for every customer-facing email, text, and proposal, with review through the dashboard or a Telegram bot.
- Automated local prospect discovery and scoring across a seven-stage sales pipeline, and consolidated POS and loyalty support from email, web forms, and in-app chat into one queue.

Cobblestone POS | [Product demos](#)

- Built a multi-tenant restaurant POS using Node.js/Express, Firebase Cloud Functions, Firestore, and Next.js; the system is in production at Cobblestone Creamery.
- Expanded the platform with online ordering, a merchant site, digital menu boards, and DoorDash integration.
- Built a tool-using AI agent inside the production POS that answers owners' sales questions, reads food-cost and inventory data, and walks staff through problems mid-shift by querying live shop data instead of canned reports.
- Designed a bar inventory module with sales-based inventory depletion, supplier views, REST APIs, and a catalog of approximately 600 drinks.

Cobblestone Perks | cobblestoneperks.com

- Developed a loyalty platform where guests check in and earn rewards at participating restaurants.
- Created an owner-facing AI marketing agent that plans a full month of restaurant marketing in under an hour and supports email, text, and social campaigns from one place.

Cobblestone Galley and Barge Food Supply

- Building food-management software for barge and towboat galleys, covering inventory, PAR levels, purchasing, reporting, and chef-to-captain approval.
- Developed an offline-first application with React, TypeScript, and Supabase, and deployed it to Android through Capacitor.
- Coordinate parallel AI-assisted development sessions using written handoffs, decision logs, and scoped commits.

ADDITIONAL PRODUCT DEVELOPMENT

The Owner's Notebook and Behind the Ticket

June 2025 - Present

Creator | theownersnotebook.com

- Built an automated publishing pipeline for restaurant-owner guides, calculators, and Excel worksheets using Python/openpyxl and a custom static-site build.
- Publish Behind the Ticket in print and web editions while developing metered membership, CRM lead capture, and AI-assisted social publishing.

BUSINESS LEADERSHIP AND OPERATIONS

Cobblestone Creamery

2026 (sold)

Owner-Operator | Evansville, IN | cobblestonecreamery.com

- Built and operated the shop through its sale while developing its custom POS, loyalty program, CRM, and SMS marketing tools.
- Resolved Twilio A2P 10DLC registration issues by diagnosing campaign rejections, creating an opt-in proof page, and automating fixes and redeployment.

Spudz N Stuff

2006 - 2021

CEO and President | Evansville, IN

- Started with \$10,000 and grew Spudz N Stuff into a 13-location restaurant chain spanning 3 states, operating the business for more than 15 years.
- Managed menu planning, food costs, purchasing, staffing, P&L, budgets, forecasting, marketing, and customer and vendor relationships.

ADDITIONAL EXPERIENCE

Hahn Kiefer Real Estate Services

2018 - 2026

Distressed and Investment Property Specialist. Closed 51 deals in 2024, ranking first in the office for sales. Specialized in distressed properties and negotiations with banks and lenders.

Rent Depot

2024 - 2026

Rental Property Inspector and Marketing Specialist. Managed inspections, listing photography, and rental turnover using zInspector, AppFolio, and LeadSimple.

SCORE

2022 - 2025

Vice President and Business Mentor. Advised small-business owners on planning, marketing, and financial strategy, and led workshops and webinars.

U.S. Marine Corps

1998 - 2001

Corporal, Microwave Systems Operator/Maintainer. Operated, maintained, and troubleshoot microwave communications systems at Cherry Point, NC.

SKILLS

Applied AI: LLM agents and tool use, human-in-the-loop workflows, prompt design, Claude Code, OpenAI Codex, specifications and handoffs, automated content pipelines.

Development: Python/FastAPI, JavaScript/TypeScript, Node.js/Express, React, Next.js, Tailwind, Firebase/Firestore, Postgres/Supabase, SQLite, Vercel, Twilio, Git.

Operations: Food and labor costs, inventory and PAR levels, purchasing, P&L, budgeting, POS and payments, staff training, sales, and negotiation.

EDUCATION AND CREDENTIALS

High School Diploma | Central High School, Evansville, IN

Google Certifications: Google AI Professional Certification | [Google Prompting Essentials Certification](#)

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